

CJK Unit Monthly Workload Statistics FY 97/98



Chinese

ICUL

Serial Orders

Month	BP's	STO's	SUB's	Total	% of Monthly Serials Total	% of Monthly Combined Total
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
Jan						
Feb	1			1	100.0	0.5
Mar	2			2	100.0	1.8
Apr						
May						
Jun						
Total	3			3	15.8	0.1

Mean					16.7	0.2
Max	2			2	100.0	1.8
Min						

June

1998

Quotes

Month	Mono	Serial	Total
Jul			
Aug			
Sep			
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total			

Mean			
Max			
Min			

Monographic Orders

Month	Orders	% of Monthly Mono Total	% of Monthly Combined Total
Jul	88	82.2	82.2
Aug	94	62.7	62.7
Sep	32	76.2	76.2
Oct	314	74.6	74.2
Nov	98	86.0	84.5
Dec	38	66.7	66.7
Jan	311	65.2	64.3
Feb	176	88.4	88.0
Mar	97	87.4	85.8
Apr	168	72.4	72.1
May	61	81.3	77.2
Jun	112	88.2	88.2
Total	1,589	75.2	74.6

Mean	132	77.6	76.8
Max	314	88.4	88.2
Min	32	62.7	62.7

Monthly Branch Total

Month	Mono & Serial Orders	% of Monthly Combined Total
Jul	88	82.2
Aug	94	62.7
Sep	32	76.2
Oct	314	74.2
Nov	98	84.5
Dec	38	66.7
Jan	311	64.3
Feb	177	88.5
Mar	99	87.6
Apr	168	72.1
May	61	77.2
Jun	112	88.2
Total	1,592	74.7

Mean	133	77.0
Max	314	88.5
Min	32	62.7

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IR/PS

Serial Orders

Month	BP's	STO's	SUB's	Total	% of Monthly Serials Total	% of Monthly Combined Total
Jul						
Aug						
Sep						
Oct			2	2	100.0	0.5
Nov			2	2	100.0	1.7
Dec						
Jan	6		1	7	100.0	1.4
Feb						
Mar						
Apr	1			1	100.0	0.4
May	4			4	100.0	5.1
Jun						
Total	11		5	16	84.2	0.8

Mean	1			1	41.7	0.8
Max	6		2	7	100.0	5.1
Min						

June

1998

Quotes

Month	Mono	Serial	Total
Jul			
Aug			
Sep			
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total			

Mean			
Max			
Min			

Monographic Orders

Month	Orders	% of Monthly Mono Total	% of Monthly Combined Total
Jul	19	17.8	17.8
Aug	56	37.3	37.3
Sep	10	23.8	23.8
Oct	107	25.4	25.3
Nov	16	14.0	13.8
Dec	19	33.3	33.3
Jan	166	34.8	34.3
Feb	23	11.6	11.5
Mar	14	12.6	12.4
Apr	64	27.6	27.5
May	14	18.7	17.7
Jun	15	11.8	11.8
Total	523	24.8	24.5

Mean	44	22.4	22.2
Max	166	37.3	37.3
Min	10	11.6	11.5

Monthly Branch Total

Month	Mono & Serial Orders	% of Monthly Combined Total
Jul	19	17.8
Aug	56	37.3
Sep	10	23.8
Oct	109	25.8
Nov	18	15.5
Dec	19	33.3
Jan	173	35.7
Feb	23	11.5
Mar	14	12.4
Apr	65	27.9
May	18	22.8
Jun	15	11.8
Total	539	25.3

Mean	45	23.0
Max	173	37.3
Min	10	11.5

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Combined Branch Monthly Totals

Serial Orders

Month	BP's	STO's	SUB's	Total	% of Serials Total	% of Combined Total
Jul						
Aug						
Sep						
Oct			2	2	10.5	0.1
Nov			2	2	10.5	0.1
Dec						
Jan	6		1	7	36.8	0.3
Feb	1			1	5.3	0.0
Mar	2			2	10.5	0.1
Apr	1			1	5.3	0.0
May	4			4	21.1	0.2
Jun						
Total	14		5	19	100.0	0.9

Mean	1			2	8.3	0.1
Max	6		2	7	36.8	0.3
Min						

June

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Quotes

Month	Mono	Serial	Total
Jul			
Aug			
Sep			
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total			

Mean			
Max			
Min			

Monographic Orders

Month	Orders	% of Mono Total	% of Combined Total
Jul	107	5.1	5.0
Aug	150	7.1	7.0
Sep	42	2.0	2.0
Oct	421	19.9	19.8
Nov	114	5.4	5.3
Dec	57	2.7	2.7
Jan	477	22.6	22.4
Feb	199	9.4	9.3
Mar	111	5.3	5.2
Apr	232	11.0	10.9
May	75	3.6	3.5
Jun	127	6.0	6.0
Total	2,112	100.0	99.1

Mean	176	8.3	8.3
Max	477	22.6	22.4
Min	42	2.0	2.0

Monthly Branch Total

Month	Mono & Serial Orders	% of Combined Total
Jul	107	5.0
Aug	150	7.0
Sep	42	2.0
Oct	423	19.8
Nov	116	5.4
Dec	57	2.7
Jan	484	22.7
Feb	200	9.4
Mar	113	5.3
Apr	233	10.9
May	79	3.7
Jun	127	6.0
Total	2,131	100.0

Mean	178	8.3
Max	484	22.7
Min	42	2.0

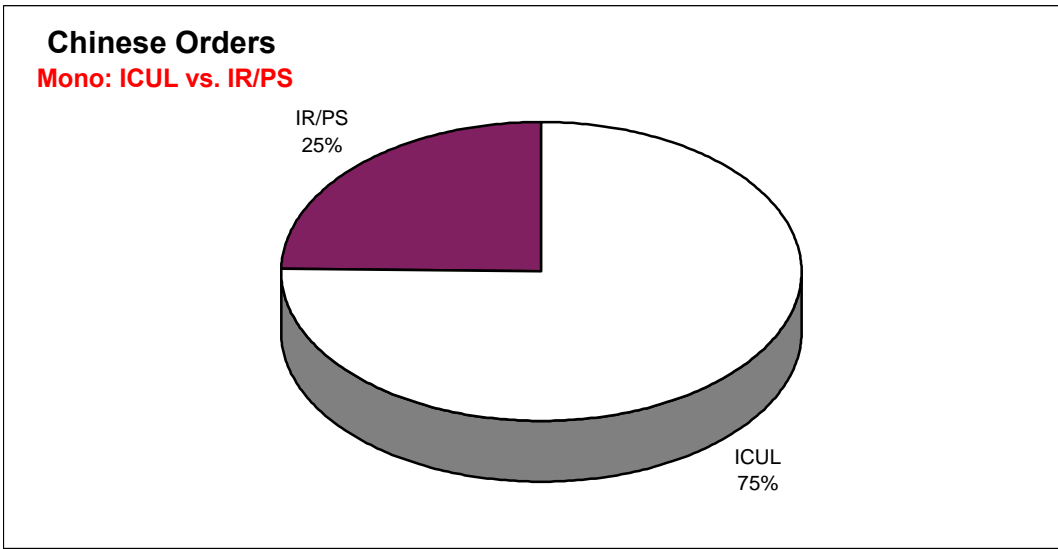
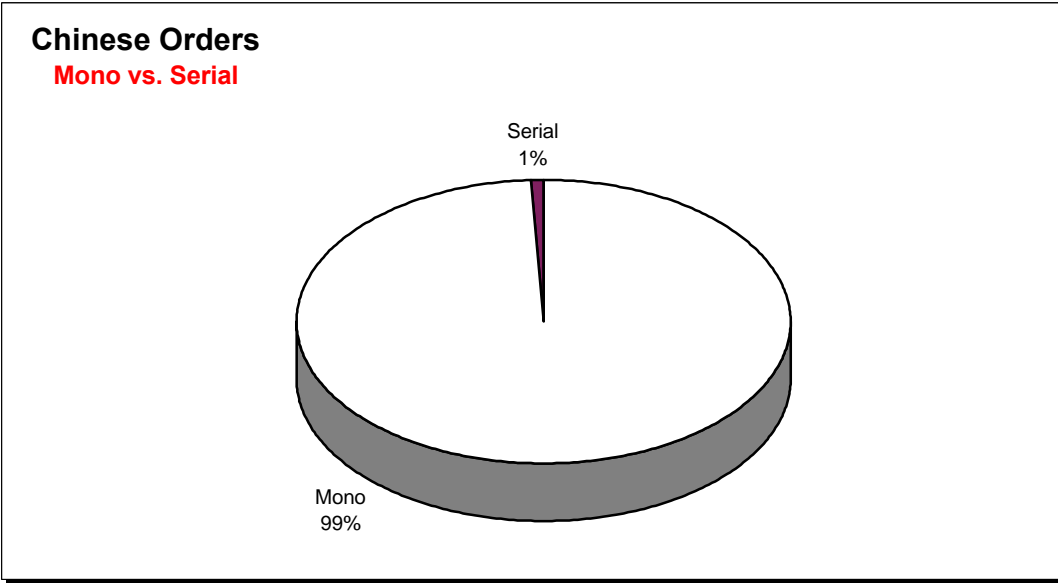
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